

Central Texas College

Marketing and Sales Management (BUMSM) AAS at CTC to B.S. in Business Administration at UMUC

Refer to UMUC catalog for transfer policies, most current degree requirements, and full course descriptions.

CTC Course or Course Choice	UMUC Placement or Equivalent	Credits	Notes
General Education Courses (15 credits)			
ENGL 1301	WRTG 101	3	Freshman Communication requirement
SPCH 1315 or SPCH1321	SPCH 100 / COMM 116TR	3	Third communication requirement
◆ MATH 1342	◆ STAT 200	3	◆ Required foundation course for major
ECON 2301	ECON 201	3	Related requirement for major; first behavioral/social sciences GER
ELCT -humanities/fine arts selection	Any core HUMN except ANTH or SPCH	3	First arts/humanities GER
Additional CTC Courses (49 credits)			
ELCT–MATH 1314/1316	MATH 107	3	Required GER course
HRPO 1311	[MGST 100TR]*	3	
ITSC 1409	CMST 103	4	
◆ BUSI 1301	◆ BMGT 110	3	◆ Required foundation course for major
+ MRKG 1311	+ MRKT 100-310	3	+ Fulfills major content requirement but not upper level minimum
BMGT 1325	[MGST 100TR]*	3	
ELCT – BMGT 2370, 2488 or RELE 2488	[MGMT 116TR]*	3	Recommended ELCT
MRKG 1302	MRKT 100TR	3	
◆ ACCT 2301	◆ ACCT 220	3	◆ Required foundation course for major
◆ HRPO 2301	◆ HRMN 100-300	3	◆ Required core course for major
◆ BUSG 2305 or BUSI 2301	◆ BMGT 100-380	3	◆ Required core course for major
MRKG 2333 or BUSI 1311	[MRKT 100TR]*	3	
◆ ACCT 2302	◆ ACCT 221	3	◆ Required foundation course for major
ELCT – BMGT 2371, 2489 or RELE 2489	[*MGMT 116TR]*	3	Recommended ELCT
ELCT – Any BUSI, BMGT, BUSG, RELE, ITSC or IMED course		5	Recommended ELCT
PHED		1	
CTC credits (64 credits) Note: Due to upper level minimum requirement, 6 credits of ELCT have been omitted.			

*No specific course equivalent. Applied as generic category, elective or supplemental

+Fulfills major content requirement but not upper-level minimum

◆ Required courses for major

UMUC Course	Credits	Notes
General Education Courses (26 credits)		
LIBS 150	1	Required GER course
NSCI 100 and NSCI 101	4	Or other 4-credit biological/physical sciences GER course w/ lab
IFSM 201 or CMST 303	3	Required computing GER course
Upper level, non-ECON social and behavioral science course	3 UL	Second behavioral and social sciences requirement
NSCI 362	3 UL	Or other upper level course to fulfill the biological/physical science GER
UL HIST or ARTH	3 UL	Second arts/humanities requirement (historical)
IFSM 300	3 UL	Or ACCT 326 for second computing GER
WRTG 390	3 UL	Or other upper level writing course to fulfill second communications GER
WRTG 394 or WRTG 394X	3 UL	Or other upper level intensive writing GER course
Remaining Courses Needed for UMUC Major (21 credits)		
ECON 203	3	Related requirement for major
◆ FINC 330	3 UL	◆ Required course for major
◆ BMGT 392	3 UL	◆ Or other supplemental major course (any ACCT, BMGT, ENVM, FINC, HRMN, MRKT or MGST)
◆ BMGT 496	3 UL	◆ Required course for major
◆ BMGT 364	3 UL	◆ Required course for major
◆ UL BMGT	3 UL	◆ Required to meet upper level course requirements
◆ UL BMGT	3 UL	◆ Required to meet upper level course requirements
Remaining Courses Needed for UMUC Degree (6 credits)		
Electives	6 UL	Any upper level course for electives or minor
Capstone Course for Major (3 credits)		
◆ BMGT 495	3 UL	◆ Capstone course for major
TOTAL: 120 CREDITS		
CHECKLIST FOR FULFILLMENT OF DEGREE REQUIREMENTS See catalog for overview of all requirements.		
<input type="checkbox"/> 30 credits at UMUC, including at least half of the major and minor and 15 upper level credits. <input type="checkbox"/> Maximum of 21 credits vocational-technical coursework.		
<input type="checkbox"/> 45 upper-level credits, including half the credit for the major and for the minor. <input type="checkbox"/> Grade of C or better in all courses for the major and minor.		
<input type="checkbox"/> All required courses <u>and</u> minimum number of credits for major and minor. <input type="checkbox"/> Overall GPA of at least 2.0.		
<input type="checkbox"/> Prerequisites for major and minor courses, if needed. <input type="checkbox"/> At least half the credit for the major earned through graded coursework.		
<input type="checkbox"/> All General Education Requirements. <input type="checkbox"/> Total 120 credits.		
<input type="checkbox"/> Maximum of 70 credits in transfer from community college		

*No specific course equivalent. Applied as generic category, elective or supplemental

+Fulfills major content requirement but not upper-level minimum

◆ Required courses for major