I. INTRODUCTION

A. The purpose of this introductory course in economics is to enable the student to gain an understanding and an appreciation of the nature and significance of economic activities, conditions, and institutions. Economics is a course that enlightens all students, but is especially significant to those who plan to pursue careers in business. An understanding of economics provides the student with a working knowledge of the economic system in which he/she is able to make his/her living. Economics also sheds light on many government's actions which affect business operations and individual financial decisions. Topics include: An analysis of the economy as a whole including measurement and determination of Aggregate Demand and Aggregate Supply, national income, inflation, and unemployment. Other topics include international trade, economic growth, business cycles, and fiscal policy and monetary policy.

B. This course is a required course for all business related majors since economics is considered as the parent field of accounting, finance, management and marketing. This course is an elective course which can be used to meet the Social/Behavioral Science Elective requirement listed in the Central Texas College Catalog. Students who plan to transfer to other institutes for degree completion are advised to consult with officials of the receiving school for degree requirements and transfer policy.

C. Economics is the study of the manner in which society operates to efficiently allocate its scarce resources. The study of economics has two general categories. Macroeconomics (ECON 2301) examines the economy as a whole and the impact of government's activities and decisions. Introduction to economic analysis, price-level changes, the creation of money, the Federal Reserve System and monetary policy, the national accounts, the consumption function, taxation, fiscal policy, public debts, the theory of economic growth and population problems, and foreign economic policy. This course is separate from Microeconomics (ECON 2302) which studies the ways that firms and households make economic decisions.

D. In support of the objectives of the Texas core curriculum, the course provides students with significant opportunities to exercise their critical thinking, communication skills, social responsibility, and empirical and quantitative skills to better understand their social responsibility while discerning their perception from the macroeconomic reality to better understand their personal financial opportunities.

- Critical thinking skills include making inferences, creative thinking, analysis, evaluation, and synthesis of information.
- Communication skills include mastery of the English language, effective development, interpretation and expression of personal ideas through written and oral media.
Empirical and Quantitative Skills include the aptitude to manipulate and analyze numerical data or observable facts to reach informed conclusions.

Social Responsibility includes the ability to consider different intra and intercultural viewpoints and to work effectively with others to support a shared goal or purpose, knowledge of civic responsibility, and the ability to engage in regional, national, and global communities.

II. LEARNING OUTCOMES

Upon successful completion of this course, you will be able to

1. Explain the role of scarcity, specialization, opportunity cost and cost/benefit analysis in economic decision-making.

2. Identify the determinants of supply and demand; demonstrate the impact of shifts in both market supply and demand curves on equilibrium price and output.

3. Define and measure national income and rates of unemployment and inflation.

4. Discuss the relevance of the economic approach as it is applied to both real world situations and to economic policy making at the MACRO (national or international) level.

5. Identify the phases of the business cycle and the problems caused by cyclical fluctuations in the market economy.

6. Be able to follow policy debates at the MACRO (domestic or foreign policy issues) in an informed, enlightened way by using economics to filter the news from the political pap.

7. Define money and the money supply; describe the process of money creation by the banking system and the role of the central bank.

8. Identify the powerful insights the basic economic tools of economic analysis yield for solving social problems. By learning economics, you learn how to think in a way that is applicable to just about everything that you see, do, or read about.

9. Construct the aggregate demand and aggregate supply model of the macro economy and use it to illustrate macroeconomic problems and potential monetary and fiscal policy solutions.

10. Explain the mechanics and institutions of international trade and their impact on the macro economy.

11. Describe and predict the area in which economists agree and disagree in terms of MACRO policy debates.


13. See and foresee the relations existing among all social science fields (macroeconomics, microeconomics, psychology, sociology, anthropology, government, and history for example).
The activities presented in the lessons for this course are designed to help you master these course goals. For example, chapter 1 already explains the difference between macroeconomics (the focus of this course) and microeconomics.

III. INSTRUCTIONAL MATERIALS

These are the materials you will need for this course.


IV. COURSE REQUIREMENTS

A. **Attendance.** Students are required to attend classes regularly. No unexcused absences or "cuts" will be allowed. You are responsible for all work covered in class during an absence, even in cases where you were able to satisfy the instructor that the absence was unavoidable. As a matter of policy, administrative excuses from classes are not provided for any reason. Students are required to be in class on time and to stay the full length of the class or an absence will be noted. **CELLULAR PHONES ARE NOT AUTHORIZED IN CLASS**

B. **Absences and drop date.** An administrative withdrawal will be initiated by the instructor after you have accrued six total hours of unexcused absences. The instructor will note administrative withdrawals with the grade of "F" (nonattendance) on the roll and record book. Absences are computed on class hours of instruction. For example, a class meeting for 156 hours results in 156 absences. This is four total absences in a 156-hour class and three total absences in a two-hour class. For example, if you miss four classes that meet for 156 hours each session, you have missed a total of six hours. A class that meets for two hours each session equals a total of six hours missed. Any student who wishes to drop this course must do so no later than April XX, 200X. After that date, students still registered in the course will receive a final grade of A, B, C, D or F.

C. **Civility.** As adults attending College, individuals are expected to be aware of what constructive educational environment is and respectful of those participating in a learning environment. Failure to do so can result in disciplinary action up to and including expulsion.

   Students are to act with civility in the classroom including:
   - Not talking in a disruptive manner,
   - Not sleeping,
   - Not doing homework for another course,
   - Not playing with internet or using it for an activity unrelated to the economics course,
   - Not reading material other than pertains to this course,
   - Not leaving class before the end of the class,
   - Not eating food or drinking a beverage unless permission is granted, and
   - Not using socially unacceptable language.

D. **Transfer Credit.** To receive transferable credit for this course, the student must earn a grade of "C" or better. A grade of "D" usually will not transfer to other colleges.
E. **Student Preparedness before class.** It is suggested that the student read the text before class. The student should keep a good set of notes. Development of note-taking is essential to the reinforcement of learning and applying the materials obtained from this course.

V. **EXAMINATIONS**

This course is divided into seven lessons: each one of them concentrates on a specific topic of macroeconomics. Details are included in the lessons. There will be 19 chapter quizzes, a midterm, and a final exam to test your understanding of those macroeconomic topics. In addition, you will have a research paper/essay to provide to your instructor on or before the stated deadlines.

You will take the quizzes and do your homework assignments through [http://connect.mcgraw-hill.com](http://connect.mcgraw-hill.com). Your quizzes and homework assignments are located under "Lessons" in the course menu under the respective lessons.

Your midterm and final exams are taken in class. All exams and quizzes consist of multiple-choice questions. The midterm exam covers the first half of the semester (Ch. 1-10) while the final exam spans through the second part of the semester (Ch. 11-15, 17, and 35). Students must be present for all examinations and reports. Students who know in advance they will be absent from an examination, due to a valid DOCUMENTED reason, must arrange to take it early. Students with unexcused absences will be given a zero. The final examination may be taken ONLY DURING FINAL EXAMINATION TIME. See the Schedule Bulletin since it is the student's responsibility to know the exact date and time of the final examination. If the student fails to take the final examination at the scheduled time, he/she will earn an “F”: The grade "F" (No Final) will be submitted to the Central Texas Record's Office.

The students will be familiarized with methods used in research on different economic topics so they can read research reports critically and intelligently. You will bring to class your essay/research paper on the due date. Below are a recap of scheduled assignments and the instructions for the essay/research paper.
Essay/Research Paper

Instructions:

Select one of the suggested research topics provided to you in class by your instructor and write an essay on it. Articulate your typed essay into 3 clearly separate sections:

- an introduction of the topic and its context,
- a development of the topic (body),
- a conclusion that recaps your main points along with introducing either your solutions to the problem on hand or a view into other avenues to research further such a topic.

The maximum length should be 2 pages in addition to the cover and the references pages. Follow the APA style of writing. Keeping in mind that this is a college level type of required effort, please make sure to write full sentences with a subject, a verb, and an extension to the phrase (direct object, etc...).

Plagiarism: Statement and Definition

"Students agree that by taking this course, all required papers, exams, class projects or other assignments submitted for credit may be submitted to SafeAssign or similar third parties to review and evaluate for originality and intellectual integrity."
Plagiarism: Statement and Definition
Though no definition can be wholly inclusive, the following definition sets the boundaries on what is acceptable academic behavior while at CTC:

*Plagiarism is an act in which a student uses someone else's words or ideas without due acknowledgment in order to gain some form of reward.*

Certain words and ideas in this simple-sounding definition need to be clarified:

a. "**uses someone else's words**" is the unacknowledged use either of any original or important words from another source, or three or more consecutive words from any unacknowledged source.

b. "**uses someone else's . . . ideas**" includes use without acknowledgment of any interpretative idea, even a general idea taken from a general source, or any fact not in general knowledge. It also includes use of the paraphrased, altered, condensed, or simplified phraseology from an unacknowledged source. It is plagiarism when the unacknowledged use occurs in any written work, including "homework" or practice work that will be graded or is presumed to be the work of the individual presenting it.

c. "**without due acknowledgment**" means any situation in which the instructor cannot tell that the writer is not the primary source of the ideas and/or words. Simply placing a work in a reference or works cited list is not enough. Neither is placing a parenthetical reference at the end of the paragraph. There is a clear need for both the accuracy of quotations marks, appropriately placed parenthetical references, and an accurate works cited page. If any one of these is missing, plagiarism could result.

d. "**someone else's**" includes, but is not limited to, any work that has been published, including books, multi-volume works, academic journals, popular magazines, or any papers/notes produced as "study guides" or "study aids." It includes all electronic sources. The phrase also includes the use of any unpublished work, whether produced by a fellow student or not, whether borrowed, stolen, or paid for (including work from internet paper services). It does not include broad general knowledge or lecture information given in the class for which the paper is written. The writer must check with the instructor to determine if the use of class/lecture notes is an acceptable source of information.

The phrase also includes excessive aid accepted from, or given to, other students, even in spoken form. Excessive aid, for instance, includes ideas dictated to a student and placed in the student's paper.

In English 1301 and English 1302, the phrase includes either allowing someone else to correct, amend, or edit (even verbally) work to be turned in for a grade, or doing such editing. The obvious exception is peer editing done in the class or with the consent of the instructor.

e. "**reward**" means benefit, tangible or intangible, received by any party involved in the acts of plagiarism or cheating.

**Ignorance of the precise definition of plagiarism is no more an excuse than ignorance of the law is an excuse. It is up to the student to become aware of the general principles and the specific criteria of individual instructors.**

Cheating: Statement and Definition
Cheating is more often than not more clear an offense than is plagiarism. Cheating is an act of
a. giving, receiving, and/or aiding in either the giving or receiving of any unauthorized information during testing
b. communicating the contents, general or specific, of any test or quiz to include the lending or borrowing of past tests or quizzes when the instructor has not specifically sanctioned this act,
c. using in the testing area any covert and unacceptable means of receiving or giving information, and
d. taking a test/quiz for another student.

Beyond tests and quizzes, if a student turns in one paper for two classes without gaining consent from both instructors, it is considered an act of dishonesty and, therefore, an act of cheating (i.e., receiving double credit for a single assignment).

Any time a student is in doubt about what he or she is going to do, it is the student's responsibility to check with the instructor before doing it. Also, when you submit a paper there is the possibility that it may in turn be submitted to turnitin.com or other plagiarism detection sources. Such sources may allow free access to your paper by other internet users. The CTC catalog is very clear regarding the consequences of plagiarism or cheating: “Students guilty of scholastic dishonesty will be administratively dropped from the course with a grade of ‘F’ and subject to disciplinary action, which may include suspension and expulsion.”

**V. SEMESTER GRADE COMPUTATIONS**

This is what you are graded on:

<table>
<thead>
<tr>
<th>Grade Components</th>
<th>Possible Points</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>19 chapter quizzes</td>
<td>350 points</td>
<td>35%</td>
</tr>
<tr>
<td>5 homework assignments</td>
<td>100 points</td>
<td>10%</td>
</tr>
<tr>
<td>Research Paper</td>
<td>100 points</td>
<td>10%</td>
</tr>
<tr>
<td>Midterm</td>
<td>200 points</td>
<td>20%</td>
</tr>
<tr>
<td>Final</td>
<td>250 points</td>
<td>25%</td>
</tr>
<tr>
<td>Total</td>
<td>1000 points</td>
<td>100%</td>
</tr>
</tbody>
</table>
This is how your course grade will be determined.

<table>
<thead>
<tr>
<th>Grade</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percent</td>
<td>90-100%</td>
<td>80-89%</td>
<td>70-79%</td>
<td>60-69%</td>
<td>0-59%</td>
</tr>
<tr>
<td>Points</td>
<td>900-1000</td>
<td>800-899</td>
<td>700-799</td>
<td>600-699</td>
<td>0-599</td>
</tr>
</tbody>
</table>

Monitor your progress

You can check your grades throughout the course at http://connect.mcgraw-hill.com. After the course ends and your instructor has submitted grades, you can view your course grade at WebAdvisor. Grades for the mid-term examination will be handed back during the class period following the test while those of the quizzes will be available instantly through the online grade book on http://connect.mcgraw-hill.com webpage. If you have ANY QUESTIONS regarding your COURSE GRADE please come by the office at the BEGINNING of the NEXT semester.

VI. NOTES AND ADDITIONAL INSTRUCTIONS FROM COURSE INSTRUCTOR

A. Withdrawal from Course: It is the student's responsibility to officially drop a class if circumstances prevent attendance. Any student who desires to, or must, officially withdraw from a course after the first scheduled class meeting must file an Application for Withdrawal or an Application for Refund. The withdrawal form must be signed by the student. Application for Withdrawal will be accepted at any time prior to Friday of the 12th week of classes during the 16-week fall and spring semesters. The deadline for sessions of other lengths is as follows.

   11-week session Friday of the 8th week
   8-week session Friday of the 6th week
   5½-week session Friday of the 4th week

   The equivalent date (75% of the semester) will be used for sessions of other lengths. The specific last day to withdraw is published each semester in the Schedule Bulletin. Students who officially withdraw will be awarded the grade of "W", provided the student's attendance and academic performance are satisfactory at the time of official withdrawal. Students must file a withdrawal application with the college before they may be considered for withdrawal. A student may not withdraw from a class for which the instructor has previously issued the student a grade of "F" for nonattendance.

B. An Administrative Withdrawal: An administrative withdrawal may be initiated when the student fails to meet College attendance requirements. The instructor will assign the appropriate grade on the Administrative Withdrawal Form for submission to the registrar.

C. An Incomplete Grade: The College catalog states, "An incomplete grade may be given in those cases where the student has completed the majority of the course work but, because of personal illness, death in the immediate family, or military orders, the student is unable to complete the requirements for a course..." Prior approval from the instructor is required before the grade of "I"
is recorded. A student who merely fails to show for the final examination will receive a zero for the final and an "F" for the course.

VII. COURSE OUTLINE

A. Lesson 1: The Economic Challenge

This lesson covers chapters 1-4 as it explores the functioning of the market-oriented system with its limitations. The lesson concludes by assessing the role of government when the market fails and the extent of the desirability of government intervention in our market-based economies.

1. Unit Objectives: The objectives below reflect the important concepts of this lesson and should be used to guide your studies and your preparation for examinations.

- When you successfully complete chapter 1, you will be able to
  
  LO1  Describe the role scarcity plays in defining economic choices.

  LO2  Identify the core economic issues that nations must resolve.

  LO3  Assess how nations resolve these issues.

- When you successfully complete chapter 2, you will be able to
  
  LO1  Describe the relative size and content of U.S. output (GDP).

  LO2  Explain how America is able to produce so much output.

  LO3  Discuss how incomes are distributed in the U.S. and elsewhere.

- When you successfully complete chapter 3, you will be able to
  
  LO1  Define the meaning of market demand and supply.

  LO2  Show how market prices are established.

  LO3  Explain what causes market prices to change.

  LO4  Describe how government price controls affect market outcomes.

- When you successfully complete chapter 4, you will be able to
  
  LO1  Analyze the nature and causes of market failure.

  LO2  Demonstrate how government budgets are financed and spent.

  LO3  Discuss the meaning of government failure.
2. **Learning Activities:**

- **Read** the assigned chapter(s) in the textbook to **prepare for class lecture/discussion** on:
  - Chapter 1
  - Chapter 2
  - Chapter 3
  - Chapter 4

- **Listen** to the summary of each chapter:
  - Chapter_01
  - Chapter_02
  - Chapter_03
  - Chapter_04

- **Test** your knowledge by solving the exercises at the end of chapters 1-4.

- **Review** these PowerPoint slide shows:
  - Chapter 01
  - Chapter 02
  - Chapter 03
  - Chapter 04

- **Watch** the YouTube videos that illustrate key concepts of Lesson 1.

- **Listen** to the authors' audios that describe further the specific content of Lesson:
  - Chapter_01
  - Chapter_02
  - Chapter_03
  - Chapter_04

- **Go to** the Assignment section to complete the homework assignment and take the lesson quizzes to test your knowledge of chapters 1 through 4.
3. **Unit Outline**: Follows sequence of unit objectives.

**B. Lesson 2: Measuring Macro Outcomes**

*This lesson covers chapters 5-7 to introduce students to the accounting of national income, unemployment, and inflation.*

1. **Unit Objectives**: The objectives below reflect the important concepts of this lesson and should be used to guide your studies and your preparation for examinations.
   - When you successfully complete chapter 5, you will be able to
     - **LO1** Identify what GDP measures—and what it doesn't.
     - **LO2** Explain why aggregate income equals aggregate output.
     - **LO3** Distinguish the major sub-measures of output and income.
   - When you successfully complete chapter 6, you will be able to
     - **LO1** Describe how unemployment is measured.
     - **LO2** Compare the major types of unemployment.
     - **LO3** Explain the meaning of "full employment."
   - When you successfully complete chapter 7, you will be able to
     - **LO1** Illustrate how inflation is measured.
     - **LO2** Explain how inflation redistributes income and wealth.
     - **LO3** Discuss the meaning of "price stability."

2. **Learning Activities**
   - **Read** the assigned chapter(s) in the textbook to prepare for class lecture/discussion on:
     - Chapter 5
     - Chapter 6
     - Chapter 7
• **Listen** to the summary of each chapter:
  
  o Chapter_05
  o Chapter_06
  o Chapter_07

• **Test** your knowledge by solving the exercises at the end of chapters 5-7.

• **Review** these PowerPoint slide shows:
  
  o Chapter 05
  o Chapter 06
  o Chapter 07

• **Watch** the YouTube videos that illustrate key concepts of Lesson 2.

• **Listen** to the authors' audios that describe further the specific content of Lesson 2:
  
  o Chapter_05
  o Chapter_06
  o Chapter_07

• **Go to** the Assignment section to complete the homework assignment and take knowledge of chapters 5 through 7.

3. **Unit Outline:** Follows sequence of unit objectives.

C. **Lesson 3: Cyclical Instability**

*This lesson covers chapters 8-10: it extends the previous lessons’ content as it explores the cyclical instability that creates additional unemployment and/or inflationary pressures of lesson 2.*

1. **Unit Objectives:** The objectives below reflect the important concepts of this lesson and should be used to guide your studies and your preparation for examinations.

   - When you successfully complete chapter 8, you will be able to
     
     LO1 Distinguish the major macro outcomes and their determinants.
LO2 Describe the nature of aggregate demand (AD) and aggregate supply (AS).
LO3 Assess how AD and AS affect market outcomes.

- When you successfully complete chapter 9, you will be able to
  LO1 Identify the components of aggregate demand and their determinants.
  LO2 Interpret how and why AD shifts occur.
  LO3 Explain how and when macro failure occurs

- When you successfully complete chapter 10, you will be able to
  LO1 Interpret the source of circular flow leakages and injections.
  LO2 Describe what the multiplier is and how it works.
  LO3 Explain how recessionary and inflationary GDP gaps arise

2. Learning Activities
   - **Read** the assigned chapter(s) in the textbook to prepare for class lecture/discussion on:
     - Chapter 8
     - Chapter 9
     - Chapter 10
   - **Listen** to the summary of each chapter:
     - Chapter_08
     - Chapter_09
     - Chapter_10
   - **Test** your knowledge by solving the exercises at the end of chapters 8-10.
   - **Review** these PowerPoint slide shows:
     - Chapter 08
     - Chapter 09
     - Chapter 09A
     - Chapter 10
• **Watch** the YouTube videos that illustrate key concepts of Lesson 3.

• **Listen** to the authors' audios that describe further the specific content of Lesson 3:
  
  o Chapter_08
  o Chapter_09
  o Chapter_10

• **Go to** the Assignment section to complete the homework assignment and take chapters 8 through 10.

3. **Unit Outline:** Follows sequence of unit objectives.

**D. Lesson 4: Fiscal Policy Tools**

*This lesson covers chapters 11-12 which describe government's tools to resolving the problems depicted in the previous lesson.*

1. **Unit Objectives:** The objectives below reflect the important concepts of this lesson and should be used to guide your studies and your preparation for examinations.

   • When you successfully complete chapter 11, you will be able to

     LO1 Identify what the AD shortfall and AD excess measure.

     LO2 Compare the tools of fiscal policy.

     LO3 Predict how fiscal stimulus or restraint affects macro outcomes.

   • When you successfully complete chapter 12, you will be able to

     LO1 Distinguish between cyclical and structural deficits.

     LO2 Explain how "crowding out" works.

     LO3 Identify the burden of the national debt.

2. **Learning Activities**

   • **Read** the assigned chapter(s) in the textbook to **prepare for class lecture/discussion** on:

     o Chapter 11
     o Chapter 12
Listen to the summary of each chapter:

- Chapter 11
- Chapter 12

Test your knowledge by solving the exercises at the end of chapters 11 and 12.

Review these PowerPoint slide shows:

- Chapter 11
- Chapter 12

Watch the YouTube video that illustrates key concepts of Lesson 4.

Listen to the authors' audios that describe further the specific content of Lesson 4:

- Chapter 11
- Chapter 12

Go to the Assignment section to complete the homework assignment lesson quizzes to test your knowledge of chapters 11 and 12.

3. Unit Outline: Follows sequence of unit objectives.

E. Lesson 5: Monetary Policy Options

This lesson covers chapters 13-15 which provide an alternate option than that of government of market failures. Contrary to other industrialized countries, the USA does have monetary tools at its disposal to

1. Unit Objectives: The objectives below reflect the important concepts of this lesson and used to guide your studies and your preparation for examinations.

   - When you successfully complete chapter 13, you will be able to

     LO1 Explain what money is.
     LO2 Describe how banks create money.
     LO3 Demonstrate how the money multiplier works.

   - When you successfully complete chapter 14, you will be able to

     LO1 Describe how the Federal Reserve is organized.
LO2 Interpret how and why AD shifts occur.
LO3 Explain how open market operations work.

- When you successfully complete chapter 15, you will be able to
  
  LO1 Interpret the source of circular flow leakages and injections.
  LO2 Describe how monetary policy affects macro outcomes.
  LO3 Identify the differences between Keynesian and monetarist monetary theories.

2. Learning Activities

- **Read** the assigned chapter(s) in the textbook to **prepare for class lecture/discussion** on:
  - Chapter 13
  - Chapter 14
  - Chapter 15

- **Listen** to the summary of each chapter:
  - Chapter_13
  - Chapter_14
  - Chapter_15

- **Test** your knowledge by solving the exercises at the end of chapters 13-15.

- **Review** these PowerPoint slide shows:
  - Chapter 13
  - Chapter 14
  - Chapter 15

- **Watch** the YouTube videos that illustrate key concepts of Lesson 5.

- **Listen** to the authors' audios that describe further the specific content of Lesson 5:
  - Chapter_13
  - Chapter_14
  - Chapter_15
3. **Unit Outline**: Follows sequence of unit objectives.

F. **Lesson 6: Growth and Productivity in Long Run**

The prior lessons analyzed the different remedial demand-side policies needed to managing short-term economic problems and crises in order to bring the fluctuating economy to full-employment. Once the economy is at full-employment, the demand-side policies become ineffective as it is time to switch to supply-side policies and the prospects of long-term economic growth. This is specifically what this lesson is set out to do as it covers chapter 17.

1. **Unit Objectives**: The objectives below reflect the important concepts of this lesson and used to guide your studies and your preparation for examinations.

   - When you successfully complete chapter 17, you will be able to
     - **LO1** Identify the principal sources of economic growth.
     - **LO2** Describe policy tools for accelerating growth.
     - **LO3** Discuss the pros and cons of continued growth.

2. **Learning Activities**

   - **Read** the assigned chapter(s) in the textbook to **prepare for class lecture/discussion** on:
     - Chapter 17
   - **Listen** to the summary of each chapter:
     - Chapter 17
   - **Test** your knowledge by solving the exercises at the end of chapter 17.
     - Chapter 17
   - **Watch** the YouTube video that illustrates key concepts of Lesson 6.
   - **Listen** to the authors' audio that describe further the specific content of Lesson 6:
     - Chapter 17
   - **Go to** the Assignment section and take the lesson quiz to test your knowledge of chapter 17.
G. Lesson 7: International Finance

The previous lesson explored the supply-side economic policies needed for economic growth. Growing implies opening new markets in the world, which explains why globalization became a natural phenomenon for the last 30+ years. This lesson introduces us to international finance as it covers chapter 35.

1. Unit Objectives: The objectives below reflect the important concepts of this lesson and should be used to guide your studies and your preparation for examinations.

   - When you successfully complete chapter 35, you will be able to
     
     **LO1** Identify the sources of foreign-exchange demand and supply.
     
     **LO2** Explain how exchange rates are established.
     
     **LO3** Summarize how changes in exchange rates affect prices, output, and trade flows.

2. Learning Activities

   - **Read** the assigned chapter(s) in the textbook to get the most out of your time and **prepare for classroom lecture/discussion** on:
     
     - Chapter 35

   - **Listen** to the summary of each chapter:
     
     - Chapter 35

   - **Test** your knowledge by solving the exercises at the end of chapter 35.

   - **Review** these PowerPoint slide shows:
     
     - Chapter 35

   - **Listen** to the authors' audio that describes further the specific content of Lesson 7:
     
     - Chapter 35

   - **Go to** the Assignment section and take the lesson quiz to test your knowledge of chapter 35.

3. Unit Outline: Follows sequence of unit objectives.