



A.A.S. in Business Management Marketing  
and Sales Management Specialization

to

B.A.T. in Medical and Health Services  
Management

**Pathway**

A.A.S. in Business Management Marketing and Sales Management Specialization					
CTC Degree Requirements	Credits	Courses	STC Transfer Equivalent	STC Core/Degree Equivalent	
1	HRPO 1311	3	HRPO 1311 Human Relations	HRPO 1311	Lower-Division Elective
2	ENGL 1301	3	ENGL 1301 Composition I	ENGL 1301	Communication (Core)
3	BUSI 1301	3	BUSI 1301 Business Principles	BUSI 1301	Lower-Division Elective
4	ITSC 1309 or BCIS 1305	3	ITSC 1309 Integrated Software Applications or BCIS 1305 Business Computer Applications	ITSC 1409 or BCIS 1305	Lower-Division Elective
5	Speech Elective	3	SPCH 1315 Pubic Speaking or SPCH 1318 Interpersonal Communication or SPCH 1321 Business and Professional Communication	SPCH 1315 or SPCH 1318 or SPCH 1321	Component Area Option (Core)
6	Mathematics Elective	3	MATH 1314 College Algebra or MATH 1332 Contemporary Mathematics or MATH 1342 Elementary Statistics	MATH 1414 or MATH 1332 or MATH 1442	Mathematics (Core)
7	MRKG 1311	3	MRKG 1311 Principles of Marketing	MRKG 1311	Lower-Division Elective
8	BMGT 1325	3	BMGT 1325 Office Management	TRAN XXXX	Lower-Division Elective
9	MRKG 1302	3	MRKG 1302 Principles of Retailing	TRAN XXXX	Lower-Division Elective

10	Elective	3	BMGT 2370 Management Applications I <b>or</b>	TRAN XXXX	Lower-Division Elective
			BMGT 2488 Internship <b>or</b> RELE 2488 Internship		
11	Economics Elective	3	ECON 2301 Principles of Macroeconomics <b>or</b>	ECON 2301 <b>or</b>	Lower-Division Elective
			ECON 2302 Principles of Microeconomics	ECON 2302	
12	Humanities/Fine Arts Elective	3			Language, Philosophy & Culture or Creative Arts (Core)
13	Elective	3	BMGT/BUSI/BUSG/RELE/ACNT		Lower-Division Elective
14	Accounting Elective	3	ACCT 2301 Principles of Financial Accounting <b>or</b>	ACCT 2401	Lower-Division Elective
			ACNT 1303 Introduction to Accounting I	ACNT 1303	
15	Accounting Elective	3	ACCT 2302 Principles of Managerial Accounting <b>or</b>	ACCT 2402	Lower-Division Elective
			ACNT 1304 Introduction to Accounting II	ACNT 1304	
16	Business Law Elective	3	BUSG 2305 Business Law/Contracts <b>or</b>	TRAN XXXX	
			BUSI 2305 Business Law	<b>or</b> BUSI 2305	
17	MRKG 2333	3	MRKG 2333 Principles of Selling		
18	Elective				
19	Elective	3	BMGT/BUSI/BUSG/RELE		
20	Elective	3	BMGT 2371 Management Applications I <b>or</b>		
			BMGT 2489 Internship <b>or</b> RELE 2489 Internship		

**A.A.S. Business Management Marketing and Sales Management Specialization Total 60**

**Notes:**

- If the course number is listed as XXXX in the STC Transfer equivalent, that means that STC does not have a matching course number.
- If a course has a matching STC Core/Degree Equivalent, then it is being counted towards your degree at STC.
- Student may complete the core curriculum at Central Texas College and then transfer to STC.
- STC will accept up to 90 hours of transfer credit.

**Apply for Admission to South Texas College.**

***Transferring to South Texas College:***

1. Complete the Apply Texas application.
2. An official transcript from each institution previously attended must be submitted to the Enrollment Center.
3. All new transfer students who have been accepted will have their college transcripts evaluated and applied based on this Transfer Degree Map.
4. Credits for courses in which a passing grade of "C" or higher was earned may be transferred from any accredited college. Developmental or other non-degree credit courses are not transferable.

***Application Requirements:***

1. Demonstrate proficiency in state mandated general knowledge content through approved means; i.e., Texas Success Initiatives (TSI), with program specific exemptions accepted.
2. Applicants with prior college level coursework must have a minimum cumulative GPA of 2.5; Exceptions based on extenuating circumstances must be approved by the Dean for Math, Science, Information Technology & Bachelor Programs.

**If you have questions or need additional information, call (956)-872-7272.**

## B.A.T. in Medical and Health Services Management

	Course	Credits	Course	STC Core/Degree Equivalent
21	<b>Core Requirement</b>	3	HIST 1301 United States History I <b>or</b> HIST 2327 Mexican-American History I	American History (Core)
22	<b>Core Requirement</b>	1	See <a href="#">STC Core Curriculum</a>	Component Area Option (Core)
23	<b>Major Requirement</b>	2	HITT 1255 Health Care Statistics	Foundation Course (Major)
24	<b>Major Requirement</b>	3	MDCA 1343 Medical Insurance	Foundation Course (Major)

25	Core Requirement	3	ENGL 1302 Composition II – Rhetoric	Communication (Core)
26	Core Requirement	3	HIST 1302 United States History II <b>or</b> HIST 2328 Mexican-American History II	American History (Core)
27	Major Requirement	3	POFM 2310 Intermediate Medical Coding	Foundation Course (Major)
29	Major Requirement	3	HITT 1305 Medical Terminology I	Foundation Course (Major)
30	Core Requirement	3	GOVT 2305 Federal Government	Political Science (Core)
31	Core Requirement	4	See <a href="#">STC Core Curriculum</a>	Life & Physical Science (Core)
32	Core Requirement	3	See <a href="#">STC Core Curriculum</a>	Language, Philosophy & Culture or Creative Arts
33	Major Requirement	3	See <a href="#">Medical and Health Services Management Degree</a>	PSYC or SOCI Elective
34	Core Requirement	3	GOVT 2306 Texas Government	Political Science (Core)
35	Core Requirement	4	See <a href="#">STC Core Curriculum</a>	Life & Physical Science (Core)
36	If needed, Major Requirement	4	ACCT 2401 Principles of Financial Accounting	Foundation Course (Major)
37	Major Requirement	3	MHSM 3302 U.S. Health Care Delivery	Major Course
38	Major Requirement	3	MHSM 3303 Statistics for Health Care Managers	Major Course
39	Major Requirement	3	MHSM 3300 Principles of Health Care Management	Major Course
40	Major Requirement	3	MHSM 3335 Financial Management for Health Care Managers	Major Course
41	Major Requirement	3	MHSM 3311 Health Care Information Technology	Major Course
42	Major Requirement	3	MHSM 4304 Risk Management for Health Management	Major Course
43	Major Requirement	3	MHSM 4352 Project Management for Healthcare	Major Course

44	Major Requirement	3	MHSM 4351 Public and Community Health Management	Major Course
45	Major Requirement	3	MHSM 4361 Health Care Management Practicum	Major Course
46	Major Requirement	3	MHSM 4310 Human Resources in Health Care Management	Major Course

**B.A.T. Medical and Health Services Management Degree Total 135**