



AAS – Business Management Marketing and Sales Management Specialization to BAAS – Business Accounting Concentration 2022-2023 Transfer Pathway



| AAS Degree Requirements | | | | | | | |
|-------------------------------------|-----------|--|-----|---|-------------------|--|-------|
| Central Texas College | | | | | | | |
| CTC | TAMUCT | Course Name | SCH | CTC | TAMUCT | Course Name | SCH |
| HRPO 1311 ² | VOBU | Human Relations | 3 | ECON 2301 | CORE 090 | Principles of Macroeconomics | 3 |
| ENGL 1301 | CORE 010 | Composition I | 3 | CORE 040 | CORE 040 | Language, Philosophy, and Culture Core Selection | 3 |
| BUSI 1301 | BUSI 1301 | Business Principles | 3 | BUSI 2305 | BUSI 2305 | Business Statistics | 3 |
| ITSC 1309 or BCIS 1305 ² | VOBU | Integrated Software Applications I or Business Computer Applications | 3 | ACCT 2301 | CORE 090 | Principles of Financial Accounting | 3 |
| SPCH 1315, 1318 or 1321 | CORE 010 | Public Speaking, Interpersonal Communication or Business & Professional Communication | 3 | ACCT 2302 | ACCT 2302 | Principles of Managerial Accounting | 3 |
| MATH 1314, 1332, 1342 or 1414 | CORE 020 | College Algebra, Contemporary Mathematics, Elementary Statistical Methods or College Algebra | 3-4 | BUSG 2305 ² or BUSI 2301 | VOBU or BUSI 2301 | Business Law/Contracts or Business Law | 3 |
| MRKG 1311 ² | VOBU | Principles of Marketing | 3 | MRKG 2333 ² | VOBU | Principles of Selling | 3 |
| BMGT 1325 ² | VOBU | Office Management | 3 | Elective ² | VOBU | Elective | 3 |
| MRKG 1302 ² | VOBU | Principles of Retailing | 3 | BMGT, BUSI, BUSG or RELE Selection ² | VOBU | Business Administration and Management, or Real Estate Selection | 3 |
| BMGT 2370 or BMGT 2388 ² | VOBU | Management Applications I or Internship - Business Administration and Management | 3 | BMGT 2371, BMGT 2389 or BUSG 1371 ² | VOBU | Management Applications II, Internship - Business Administration and Management, or Entrepreneurship and Business Plan Development | 3 |
| Subtotal | | | | | | | 60-61 |

| Additional Lower-Level or Upper-Level Degree Requirements | | | |
|---|--------------------------------------|---|-----|
| Central Texas College or Texas A&M University – Central Texas | | | |
| Central Texas College | Texas A&M University - Central Texas | Course Name | SCH |
| CORE 030 ¹ | CORE 030 | Life and Physical Sciences Core Selection | 3 |
| CORE 030 ¹ | CORE 030 | Life and Physical Sciences Core Selection | 3 |
| CORE 050 ¹ | CORE 050 | Creative Arts Core Selection | 3 |
| CORE 060 ¹ | CORE 060 | American History Core Selection | 3 |
| CORE 060 ¹ | CORE 060 | American History Core Selection | 3 |
| CORE 070 ¹ | CORE 070 | Government/Political Science Core Selection | 3 |
| CORE 070 ¹ | CORE 070 | Government/Political Science Core Selection | 3 |
| ECON 2302 ¹ | CORE 080 | Principles of Microeconomics | 3 |
| Subtotal | | | 24 |

| Upper-Level Degree Requirements | | | | | |
|--|--|-----|--------------------------------------|--------------------------------|---------|
| Texas A&M University - Central Texas | | | | | |
| Texas A&M University - Central Texas | Course Name | SCH | Texas A&M University - Central Texas | Course Name | SCH |
| BUSI 3301 or ACCT 3307 | Professionalism and Communication in Business or Writing for Accountants | 3 | ACCT 3304 | Intermediate Accounting II | 3 |
| ACCT 3302 | Cost Accounting | 3 | BUSI 4301 | Business Ethics | 3 |
| ACCT 3303 | Intermediate Accounting I | 3 | BUSI 4359 | Business Strategy | 3 |
| MGMT 3301 or MGMT 4325 ³ | Principles of Management or Leadership Theory and Practice | 3 | ACCT 3310 | Accounting Information Systems | 3 |
| FIN 3301 ⁴ | Financial Management I | 3 | ACCT 4305 | Federal Tax Accounting I | 3 |
| MKTG 3301, MKTG 3316 or MKTG 3318 ³ | Marketing, Consumer Behavior or Promotional Strategy | 3 | ACCT 4324 | Auditing Evidence and Reports | 3 |
| Subtotal | | | | | 36 |
| Total | | | | | 120-121 |

Notes/Comments

The following Pathway Plan is suggested for full-time students. Part-time student will need more time to complete this pathway. For assistance with pathway planning, students should schedule an appointment with an academic advisor. This guide is for planning and visualization purposes only.

- Not all Degree Requirement courses are completed with the AAS. Student will need to complete these remaining lower-level courses at the community college. Please consult a TAMUCT financial aid counselor regarding the consortium agreement process.
- This section has the following considerations:
 - May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)
 - May consist of technical, vocational, or military credit (or a combination)
 - No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)
 - With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.
 - A maximum of 36 semester credit hours will be allowed.
 - See the College of Business Administration's academic advisors for more information.
- If student passed BMGT 1327 and MRKG 1311 as a part of their A.A.S. and received at least a B, alternate courses listed may be taken. Please speak with your advisor.
- Other field of study course may be used to satisfy requirement.